HUBSPOT MARKETING HUB

Professional Onboarding

COST:

\$2,400

TIMELINE:

4 Weeks



- Kick-off/ Alignment Call
- Post Kick-Off Alignment Call
- Setup Of Users & Associated Permissions
- HubSpot Account Settings & Tracking Codes Setup
- Branding Settings Setup For Logo, Fonts, Colors, Etc.
- Import Of Standard Object Data (Contacts & Companies) Into HubSpot CRM Database
 - Import Ready .Csv Files Must Be Provided. If Additional Assistance Is Needed With Data Strategy, Cleaning Data, Or Manipulating Data Prior To Import There May Be An Additional Fee. <u>Is My Data Import Ready?</u>
- Creation Of Custom Properties
- Import Opt-Out Lists From Previously Used Systems
- Connect Email Sending Domain
- Setup Of GDPR Compliance Settings
- Setup of HubSpot App Marketplace Integrations (Select HubSpot App Partners Only)
 - Excluded Integrations: Netsuite, Magento, ZoomInfo Inbound Enrich, (<u>Standard ZoomInfo Integration</u> Is Not Excluded)





HUBSPOT MARKETING HUB

Professional Onboarding



OFFERS & SERVICES (CONT.)

- Configure Marketing Contracts Segmentation for Imported Data
- Setup Subdomain For Blog, Landing Page & Email Web Version
- Onfigure Marketing Email Sender(s) & Re Subscription Email
- Setup Of Default Form Settings & Styles
- Assistance With Social Media Setup And Settings Configuration
- Creation of Marketing Reporting Dashboards: Lead Generation, Marketing Channel Performance, Website Analytics
- Project Wrap-Up Call



HUBSPOT SALES HUB

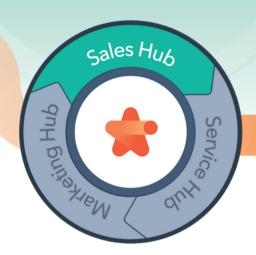
Professional Onboarding

COST:

\$1,450

TIMELINE:

4 Weeks



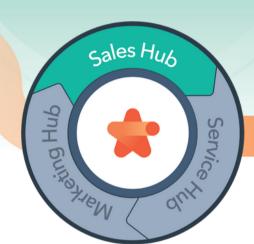
- Kick-off/ Alignment Call
- Post Kick-Off Alignment Call
- Setup of Users & Associated Permissions
- HubSpot Account Settings and Tracking Codes Setup
- Branding Settings Setup for Logo, Fonts, Colors, Etc.
- Import of Existing Contacts & Companies into HubSpot CRM Database
 - Import Ready .Csv Files Must Be Provided. If Additional Assistance Is Needed With Data Strategy, Cleaning Data, Or Manipulating Data Prior To Import There May Be An Additional Fee. <u>Is My Data Import Ready?</u>
- Creation Of Custom Properties
- Import Opt-Out Lists From Previously Used System
- Connect Email Sending Domain
- Setup Of GDPR Compliance Settings
- Setup Of HubSpot App Marketplace Integrations (Select HubSpot App Partners Only)
 - Excluded Integrations: Netsuite, Magento, ZoomInfo Inbound Enrich. (<u>Standard ZoomInfo Integration</u> Is Not Excluded).





HUBSPOT SALES HUB

Professional Onboarding



OFFERS & SERVICES (CONT.)

- Build Out Of Deal Pipelines & Stages
- Assistance With Setting Up Meetings Tool & Email Tracking Through Gmail Or Outlook Integration
- Creation Of Sales Reporting Dashboards: Sales Opportunity Review, Sales Manager, Sales Rep
- Project Wrap-Up Call



HUBSPOT SERVICE HUB

Professional Onboarding

COST:

\$1,450

TIMELINE:

4 Weeks

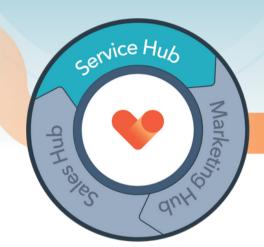


- Kick-off/ Alignment Call
- Post Kick-Off Alignment Call
- Setup of Users & Associated Permissions
- HubSpot Account Settings and Tracking Codes Setup
- Branding Settings Setup for Logo, Fonts, Colors, Etc.
- Import of Existing Contacts & Companies into HubSpot CRM Database
 - Import Ready .Csv Files Must Be Provided. If Additional Assistance Is Needed With Data Strategy, Cleaning Data, Or Manipulating Data Prior To Import There May Be An Additional Fee. <u>Is My Data Import Ready?</u>
- Creation Of Custom Properties
- Creation of Essential HubSpot Service Reports and Dashboards
- Import Opt-Out Lists From Previously Used System
- Connect Email Sending Domain
- Setup Of GDPR Compliance Settings
- Setup Of HubSpot App Marketplace Integrations (Select HubSpot App Partners Only)
 - Excluded Integrations: Netsuite, Magento, ZoomInfo Inbound Enrich. (Standard ZoomInfo Integration Is Not Excluded).



HUBSPOT SERVICE HUB

Professional Onboarding



OFFERS & SERVICES (CONT.)

- Build Out Of Ticket Pipelines & Statuses
- Connect Team Inbox For Service Requests (Up To 3 Channels)
- Turn On Settings To Automatically Update Ticket Status When Someone Replies
- Creation Of Service Reporting Dashboards: Service Overview, Service Team Performance
- Project Wrap Up Call



HUBSPOT CMS HUB

Professional Onboarding

COST:

\$1,450

TIMELINE:

4 Weeks



- Kick-off/ Alignment Call
- Setup of Users & Associated Permissions
- HubSpot Account Settings and Tracking Codes Setup
- Import of Existing Contacts & Companies into HubSpot CRM Database
- Creation of Previously Existing Custom Properties in Database
- Website Settings & Domain Setup
- Landing Page Settings Configuration
- Blog Settings Configuration
- Native Integrations As Per the HubSpot App Marketplace
- Creation of Essential HubSpot Traffic Reports and Dashboards
- Project Wrap-up Call

