HUBSPOT MARKETING HUB

Enterprise Onboarding COST:

\$5,600

TIMELINE:

4 Weeks



- Kick-off/ Alignment Call
- Setup of Users & Associated Permissions
- HubSpot Account Settings and Tracking Codes Setup
- Branding Settings Setup for Logo, Fonts, Colors, Etc.
- Import of Existing Contacts & Companies into HubSpot CRM Database
- Creation of Previously Existing Custom Properties in Database
- Creation of essential HubSpot marketing reports and dashboard
- Landing Page Settings & Subdomain Setup
- Blog Settings & Subdomain Setup
- Configure Email Sending Domain, Settings, and Tracking
- Import Opt-out Lists from Previously Used System
- Setup GDPR Compliance Settings
- Setup of Default Form Settings & Styles
- Social Media Setup and Settings Configuration





HUBSPOT MARKETING HUB

Enterprise Onboarding COST:

\$5,600

TIMELINE:

4 Weeks



OFFERS & SERVICES (CONT.)

- Creation of Essential Hubspot Marketing Reports and Dashboards
- Native Integrations As Per the HubSpot App Marketplace
- Ecommerce Integration Setup (Hubspot App Partners Only)
- 30-Minute Portal Review Call / Handoff
- Creation of Custom HubSpot Marketing Reports (Up to 3 Reports)
- Implementation of Lead Scoring Strategy (Up to 20 scoring criteria)
- Migration of Existing Assets to New System (Max. Of 5 Pop-ups, Forms)
- Segmentation & Creation of Desired Lists (Max of 5)

HUBSPOT SALES HUB

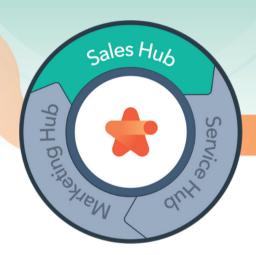
Enterprise Onboarding

COST:

\$2,800

TIMELINE:

4 Weeks



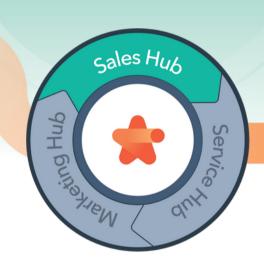
- Kick-off/ Alignment Call
- Post Kick-Off Alignment Call
- Setup of Users & Associated Permissions
- HubSpot Account Settings and Tracking Codes Setup
- Branding Settings Setup for Logo, Fonts, Colors, Etc.
- Import of Existing Contacts & Companies into HubSpot CRM Database
 - Import Ready .Csv Files Must Be Provided. If Additional Assistance Is Needed With Data Strategy, Cleaning Data, Or Manipulating Data Prior To Import There May Be An Additional Fee. <u>Is My Data Import Ready?</u>
- Creation Of Custom Properties
- Import Opt-Out Lists From Previously Used System
- Connect Email Sending Domain
- Setup Of GDPR Compliance Settings
- Setup Of HubSpot App Marketplace Integrations (Select HubSpot App Partners Only)
 - Excluded Integrations: Netsuite, Magento, ZoomInfo Inbound Enrich. (<u>Standard ZoomInfo Integration</u> Is Not Excluded).





HUBSPOT SALES HUB

Enterprise Onboarding



OFFERS & SERVICES (CONT.)

- Build Out Of Deal Pipelines & Stages
- Assistance With Setting Up Meetings Tool & Email Tracking Through Gmail Or Outlook Integration
- Creation Of Sales Reporting Dashboards: Sales Opportunity Review, Sales Manager, Sales Rep
- Creation of Custom HubSpot Sales Reports (Up To 3 Reports)
- Setup Sales Email Templates (Up To 3 Templates)
- Setup Sales Snippets (Up To 3 Snippets)
- Project Wrap-Up Call

HUBSPOT CMS HUB

Enterprise Onboarding

COST:

\$1,600

TIMELINE:

4 Weeks



- Kick-off/ Alignment Call
- Setup of Users & Associated Permissions
- HubSpot Account Settings and Tracking Codes Setup
- Import of Existing Contacts & Companies into HubSpot CRM Database
- Creation of Previously Existing Custom Properties in Database
- Website Settings & Domain Setup
- Landing Page Settings Configuration
- Blog Settings Configuration
- Native Integrations As Per the HubSpot App Marketplace
- Creation of Essential HubSpot Traffic Reports and Dashboards
- Creation of Custom HubSpot Traffic Reports and Dashboards
- Rebranded Ultimate Conversion Landing Page
- Project Wrap-up Call





HUBSPOT SERVICE HUB

Enterprise Onboarding

COST:

\$2,800

TIMELINE:

4 Weeks

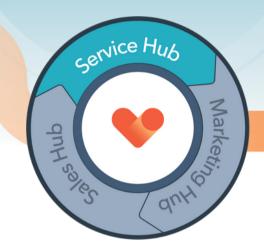


- Kick-off/ Alignment Call
- Post Kick-Off Alignment Call
- Setup of Users & Associated Permissions
- HubSpot Account Settings and Tracking Codes Setup
- Branding Settings Setup for Logo, Fonts, Colors, Etc.
- Import of Existing Contacts & Companies into HubSpot CRM Database
 - Import Ready .Csv Files Must Be Provided. If Additional Assistance Is Needed With Data Strategy, Cleaning Data, Or Manipulating Data Prior To Import There May Be An Additional Fee. <u>Is My Data Import Ready?</u>
- Creation Of Custom Properties
- Creation of Essential HubSpot Service Reports and Dashboards
- Import Opt-Out Lists From Previously Used System
- Connect Email Sending Domain
- Setup Of GDPR Compliance Settings
- Setup Of HubSpot App Marketplace Integrations (Select HubSpot App Partners Only)
 - Excluded Integrations: Netsuite, Magento, ZoomInfo Inbound Enrich. (Standard ZoomInfo Integration Is Not Excluded).



HUBSPOT SERVICE HUB

Enterprise Onboarding



OFFERS & SERVICES (CONT.)

- Build Out Of Ticket Pipelines & Statuses
- Connect Team Inbox For Service Requests (Up To 3 Channels)
- Turn On Settings To Automatically Update Ticket Status When Someone Replies
- Creation Of Service Reporting Dashboards: Service Overview, Service Team Performance
- Creation of Custom HubSpot Service Reports (Up To 3 Reports)
- Setup Service Snippets (Up To 3 Snippets)
- Creation Of Support Form & Connection To Ticket Pipeline
- Project Wrap Up Call

